

## **Deutsche Telekom and Lattelecom set up a new telecommunications route between Western Europe and Russia via the Baltic States**

Bonn/Riga January 20, 2012: Deutsche Telekom International Carrier Sales & Solutions (ICSS), the wholesale arm of Deutsche Telekom AG and Lattelecom today announced that they have signed an agreement to jointly deploy the Baltic Telecommunications Highway. This Highway is deemed to serve the increasing Internet-traffic demands between Western Europe and Russia via the Baltic States.

The parties will cooperate to set-up a joint fiber-infrastructure across the Baltics, Poland and Germany, which will deploy a state-of-the-art network technology to allow transmission speed of up to n \* 10 Gbps. The Baltic Highway will provide first class quality transmission with unprecedented low latency. Beyond their respective home-countries, the parties will also make significant investments in Poland and Lithuania to complement the Baltic Highway.

“By partnering with Lattelecom, we bring businesses in the Baltic States and beyond access to a European next generation network. The Baltic states as well as Russia have witnessed a substantial surge in demand for network connectivity, and through the Baltic Highway we will jointly provide enhanced connectivity for the region”, said **Holger Magnussen, Senior Vice President International Carrier Sales & Solutions (ICSS)**.

„With increasing volume and diversity of the Internet content as well as various data exchange services, the Internet data exchange consumption continues growing throughout the world. Therefore *Lattelecom* early on the way is setting up a powerful data transmission highway which in the future will help *Lattelecom* in satisfying the ever growing need for high Internet speed of customers. Baltic Telecommunications Highway is a project of international importance as it will ensure Russian and other neighboring state telecommunications operators with the geographically shortest route for data flow to Europe and the rest of the world,” explains **Lattelecom Chairman of the Management Board and CEO Juris Gulbis**.

### **About Deutsche Telekom International Carrier Sales & Solutions (ICSS)**

International Carrier Sales & Solutions (ICSS), an integral part of Deutsche Telekom’s International Businesses unit within the Europe organization, is the global communications enabler of the Deutsche Telekom Group and more than 700 external customers worldwide. As one of the largest carriers in the world, ICSS provides global voice communication, Internet connectivity to millions of eyeballs, and global roaming and messaging on next generation platforms, as well as smart content distribution, media exchange, and virtual carrier solutions. The international customers of ICSS experience seamless service provisioning, including global reach and the highest quality. The variety of solutions provided by ICSS is based on an expanding ultramodern infrastructure: Deutsche Telekom’s international network.

For further information see [www.telekom-icss.com](http://www.telekom-icss.com).

## **About Lattelecom**

*Lattelecom* group is the leading telecommunications service provider in Latvia offering telecommunications solutions for households, small and medium enterprises, state and municipal institutions as well as corporate customers.

*Lattelecom* group is one of the most experienced North-East European companies, which provides integrated and innovative telecommunications, television, IT, and business process outsourcing services supported by all the group companies.

For further information see [www.lattelecom.lv](http://www.lattelecom.lv).

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